

Profit and Loss Projection 1 yr

Profit and Loss Projection (12 Months)

Carl's at Mahoney

Fiscal Year Begins

Oct-23

	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24	Mar-24	Apr-24	May-24	Jun-24	Jul-24	Aug-24	Sep-24	YEARLY
Revenue (Sales)													
FOOD SALES- buffet - estimating 300 guests x \$15 average x 12 days per month	54,000	50,000	45,000	40,000	45,000	45,000	54,000	54,000	54,000	54,000	54,000	54,000	603,000
Carl's Canteen - Take & bake items, Morning breakfast grab & go, carry out beer/liquor	12,000	8,000	8,000	8,000	8,000	8,000	9,000	10,000	12,000	12,000	12,000	12,000	119,000
ALCOHOL- 10% of food sales	5,400	5,000	4,500	4,000	4,500	4,500	5,400	5,400	5,400	5,400	5,400	5,400	60,300
CATERING -inside lodge to conference rooms			5,000		2,500			5,000	5,000	5,000			22,500
Catering - Off Lodge premise & within park							10,000	20,000	20,000	20,000	10,000		80,000
CATERING-Military			5,000	10,000	15,000	15,000	20,000						
Total Revenue (Sales)	71,400	63,000	67,500	62,000	75,000	72,500	88,400	84,400	96,400	96,400	91,400	81,400	949,800
Cost of Sales													
Food -30%	19,800	17,400	15,900	14,400	15,900	15,900	18,900	23,700	27,300	27,300	26,000	22,800	245,300
POS -TOAST -credit card processing, terminals and hand held devices	1,500	1,500	1,500	1,500	1,500	1,800	2,710	2,710	2,710	2,710	2,710	2,710	25,560
Sales Tax	4,055	4,055	4,055	4,055	4,055	4,055	4,055	4,055	4,055	4,055	4,055	4,055	48,660
Alcohol	10,000	3,000	2,700	1,200	1,200	1,200	5,000	2,000	2,500	2,700	3,000	3,600	38,100
Category 5													0
Category 6													0
Category 7													0
Total Cost of Sales	35,355	25,955	24,155	21,155	22,655	22,955	30,665	32,465	36,565	36,765	35,765	33,165	357,620
Gross Profit	36,045	37,045	43,345	40,845	52,345	49,545	57,735	51,935	59,835	59,635	55,635	48,235	592,180
Expenses													
Salary expenses	24,520	24,520	24,520	24,520	24,520	24,520	40,000	40,000	40,000	40,000	40,000	24,520	371,640
Payroll expenses	8,550	10,075	8,550	7,050	8,550	8,550	13,050	15,000	15,000	15,000	15,000	13,050	137,425
Outside services													0
Supplies (office and operating)	1,110	1,110	1,110	1,110	1,110	1,110	1,110	1,110	1,110	1,110	1,110	1,110	13,320
Repairs and maintenance	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000
Advertising	3,000	1,500	500	500	500	1,500	1,500	1,500	1,500	500	500	500	13,500
Car, delivery and travel	500	500	500	500	500	500	500	500	500	500	500	500	6,000
Accounting and legal	1,000	350	350	350	350	350	350	350	350	350	350	350	4,850
Rent & Related Costs	0	0	0	0	0	0	0	0	0	0	0	0	0
Telephone	600	600	600	600	600	600	600	600	600	600	600	600	7,200
Utilities	0	0	0	0	0	0	0	0	0	0	0	0	0
INSURANCE-Work comp, liability, Renter's insurance	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	36,000
Taxes (real estate, etc.)													0
Interest													0
Depreciation													0
loan + interest	1,890	1,890	1,890	1,890	1,890	1,890	1,890	1,890	1,890	1,890	1,890	1,890	22,680
Donations	200	200	200	200	200	200	200	200	200	200	200	200	2,400
permits	500	500	500	500	500	500	500	500	500	500	500	500	6,000
Website hosting fee	200	200	200	200	200	200	200	200	200	200	200	200	2,400
Sub-total Expenses	46,070	45,445	42,920	41,420	42,920	43,920	63,900	65,850	65,850	64,850	64,850	47,420	635,415
Reserve for Contingencies	4607	4545	4292	4142	4292	4392	6390	6585	6585	6485	6485	4742	63,542
Total Expenses	50,677	49,990	47,212	45,562	47,212	48,312	70,290	72,435	72,435	71,335	71,335	52,162	698,957
Net Profit Before Taxes	-14,632	-12,945	-3,867	-4,717	5,133	1,233	-12,555	-20,500	-12,600	-11,700	-15,700	-3,927	-106,777
Federal Income Taxes	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	60,000
State Income Taxes	800	800	800	800	800	800	800	800	800	800	800	800	9,600
Local Income Taxes													
Net Operating Income	-20,432	-18,745	-9,667	-10,517	-667	-4,567	-18,355	-26,300	-18,400	-17,500	-21,500	-9,727	-176,377